



To our Valued Customers, Ladies and Gentlemen,

dd. 16.10.2025 oh

We would like to take this opportunity to thank you for your continued trust and the strong cooperation we have enjoyed throughout the year 2025.

As we approach the end of this year, we would like to inform you of several important developments and upcoming adjustments.

In recent months, we have been confronted with significant increases in operating costs. Labour costs in Austria have risen steadily, and inflation has continued to affect all sectors of the economy. In particular, energy prices have had a substantial impact on our cost structure — since early 2024, electricity costs have increased by more than 30%, driven by rising wholesale prices and grid tariffs.

Furthermore, the cost of spare parts and the refurbishment of infrastructure has increased sharply, placing additional pressure on our operating budget. Despite these challenges, both of our terminals have performed very well in 2025, and we have taken proactive steps to prepare for the expected disruptions in 2026 due to the large-scale renovation of Germany's transit infrastructure to the seaports.

At CTS, we have completed a major terminal expansion with a total investment of EUR 12 million to enhance our handling capacity and service quality. In Enns, we have also made significant investments to strengthen our infrastructure and processes. These steps ensure that we remain a reliable and resilient logistics partner in combined transport.

As a terminal operated by private investors, we are expected to run our business profitably and sustainably. This means that we are also required to make necessary adjustments to our pricing structure to reflect the significantly increased costs. At the same time, we are fully committed to maintaining our position as a technological leader in the terminal sector and to continuously expanding our capabilities. Our goal is to continue providing high-quality, dependable logistics services together with our maritime and inland transport partners, shipping-lines, rail-service operators and truck hauliers!

Thank you once again for your trust and the successful cooperation. We look forward to continuing our partnership in the year ahead.

Sincerely yours

CTS/E Container Terminals in Enns & Salzburg

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